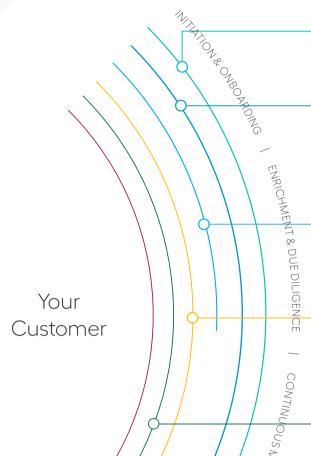
"Automation is a real force multiplier when many people know how to use it."

> — Mark Matthews Global Head of Operations Deutsche Bank

# Seamless Customer Lifecycle Management

## Through Intelligent Automation

Intelligent Automation removes the friction from your entire CLM ecosystem by automatically processing documents, easing your team's workload and providing the immediate service your customers expect.





#### EMAIL CORRESPONDENCE

WorkFusion classifies emails, extracts data for input into systems of record, and schedules tasks, such as follow up with customers via templatized messages.



WorkFusion fetches KYC attributes from public and on-file data sources, keeping customer information up to date with a 360-degree view of the customer.

#### DOCUMENT MANAGEMENT

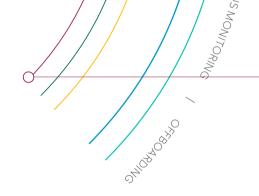
WorkFusion digitizes, classifies and extracts data from documents, both structured and unstructured, and seamlessly connects with core systems.

### NEGATIVE NEWS RESULTS ANALYSIS

WorkFusion analyzes articles and explains risk content, including whether sentiment is positive or negative, and compiles lists of flagged articles that need analyst attention and judgment.



#### PAYMENT SCREENING ALERT REVIEW



### NAME SCREENING ALERT REVIEW

WorkFusion determines whether an alert on a customer's name is a true match or a false positive.

WorkFusion reviews any payment alert messages for several common false-positive scenarios and conducts research to justify decision-making before validating the scenario.

#### See real impact within the first 10 weeks:



79%

71%

69%

76%

80%

78%

91%

84% 85%

91%

74%

93%

85%

84%

91%

96%

97%

97%

#### Proven results automatically processing hundreds of document types and emails:

	<b>Proof of Address</b>
94%	By-laws
96%	Certificate of format
92%	Certificate of Good S
96%	Offering memorand
93%	Partnership agreem
91%	Bank reference lette
81%	Telephone bill
79%	Utility bill
86%	Electricity bill
	Enhanced Due Diligo
90%	Wolfsburg Question
82%	Enhanced Due Dilige
81%	COBO form
87%	FATCA
84%	Financial statement
	96% 92% 96% 93% 81% 79% 86% 90% 82% 81% 81%

Certificate of formation
Certificate of Good Standing
Offering memorandums
Partnership agreement
Bank reference letter
Telephone bill
Utility bill
Electricity bill

#### gence(EDD)

	5
90%	Wolfsburg Questionnaire
82%	Enhanced Due Diligence form
81%	COBO form
87%	FATCA
84%	Financial statement
79%	Pay statement / paycheck
89%	PEP form
71%	Sanctions
79%	W8/W9 form

#### **Beneficial Ownership**

UBO form
Person in control list
Structure chart
Documents confirming directors
Bearer shares certification
Authorized Signatory list
Organization chart

#### Legal Docs

Annualiepoit	
Commercial register	
Foreign bank certification	
Prospectus	

#### **Business Formation**

83%

89%

81%

90%

79%

84%

87%

91%

89%

81%

80%

	Article (Certificate) of Corporation	72%
	Article (Certificate) of Incorporation	75%
	Investor list	91%
	Certificate of formation	82%
	By-laws	79%
	Partnership agreement	78%

#### Other

Banking license form	89%
Bailee	80%
Proof of listing	69%
Proof of regulation	71%
Business license	88%
Tax letter	78%
Annual report	65%
Fund status	71%
Previous acquirer statements	75%

Reference automation rate for extraction estimated as out-of-the-box average across implementations. Classification accuracy is usually up to 99%.

#### The WorkFusion difference: an Intelligent Automation platform that improves continuously



#### **Pre-Built Bots**

Incumbency certificate

Trust agreement / trust deed

Org chart

Utility bill

Pre-built learning bots trained to handle



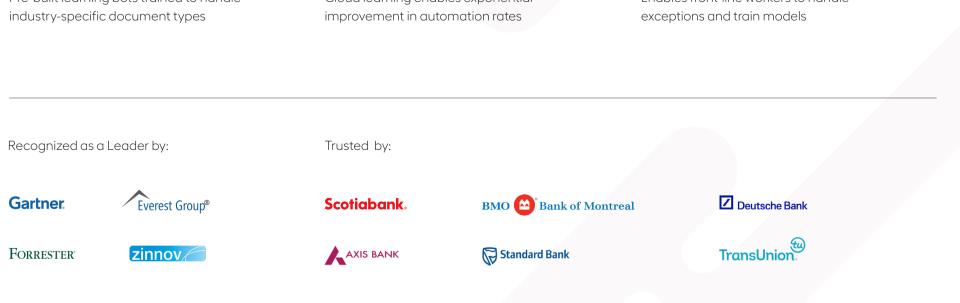
#### **Cloud Learning**

Cloud learning enables exponential



#### Human-in-the-loop

Enables front-line workers to handle



## Ready to transform your business? Let's talk.

WorkFusion is accelerating the world's transition to more meaningful work. Our Intelligent Automation solutions are powered by pre-built bots, proprietary artificial intelligence technology and advanced analytics, working together to automate a wide range of business processes.

Learn more at workfusion.com.

